

Message Text

UNCLASSIFIED

PAGE 01 ABU DH 00701 081202Z
ACTION NEA-10

INFO OCT-01 ISO-00 EB-08 /019 W
-----081207Z 070924 /11

R 080710Z MAR 77
FM AMEMBASSY ABU DHABI
TO SECSTATE WASHDC 5745
INFO USDOC WASHDC

UNCLAS ABU DHABI 0701

E.O. 11652: N/A
TAGS: BTIO, BXP, TC
SUBJ: WHY KELLOGG WAS NOT INVITED TO BID NEW ABU DHABI REFINERY

REF: ABU DHABI 573

1. ACCORDING TO ADNOC OFFICIAL KELLOGG WAS NOT INVITED TO
BID ON 120,000 B/D JEBEL DHANNA REFINERY PROJECT FOR TWO
REASONS:

A) FIRM HAS NOT RECENTLY BUILT LARGE REFINERY, AND RE-
CENT SIMILAR EXPERIENCE WAS ONE OF MAIN CRITERIA IN PRE-
QUALIFYING FIRMS.

B) KELLOGG, BEING WORLD'S LARGEST DESIGNER/BUILDER OF
CHEMICAL FERTILIZER PLANTS, WILL BE FAVORED FIRM FOR
JEBEL DHANNA FERTILIZER PLANT PROJECT, AND ADNOC DOES NOT
WANT TO HAVE BOTH REF'Y AND FERTILIZER PLANT BUILD BY
SAME FIRM.

2. SAME OFFICIAL SAID RELATIVELY MINOR PROBLEMS WITH
KELLOGG'S UM-AL-NAR REFINERY HAD NOTHING TO DO WITH
FIRM'S NOT BEING INVITED TO BID JEBEL DHANNA REF'Y.

3. EMBOFF WILL PASS ABOVE INFO TO LOCAL KELLOG REP.
DICKMAN

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 08-Mar-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977ABUDH00701
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770079-0379
Format: TEL
From: ABU DHABI
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770384/aaaacvxx.tel
Line Count: 55
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: e63d81bc-c288-dd11-92da-001cc4696bcc
Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 77 ABU DHABI 573
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 04-Nov-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3182762
Secure: OPEN
Status: NATIVE
Subject: WHY KELLOGG WAS NOT INVITED TO BID NEW ABU DHABI REFINERY
TAGS: BTIO, BEXP, TC, KELLOGG
To: STATE
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/e63d81bc-c288-dd11-92da-001cc4696bcc
Review Markings:
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